The National Aerospace FDI Exposition

Joe Michels, Ph.D., P.E., C.P.L. Principal

Fort Worth, Texas 76101

SOLOMON BRUCE® CONSULTING L.L.C.

Measureable Results. Every Time ™

Cultural Understanding Increases Return On Investment (ROI)

- World is a global environment today
 - Communication allows <u>instant</u> <u>connectivity</u>
 - Companies who invest in USA desire to have their culture understood by Americans



Foreign Companies Establish "Cultural Centers"

- Near US universities, companies own facilities
- Enrich understanding of host companies culture
- Help Foreign companies integrate into American culture
- Allow students to "study abroad", both in host country and USA
- Increase global awareness and understanding of different backgrounds and cultures



Synergy

"The Whole is Greater Than the Sum of the Parts"

$$1+1=3$$







Cultural Alliance Benefits





Purposes of Cultural Alliance

- Increases
 - Adaptability in a fast changing marketplace
 - Profitability potential, including
 - new revenue streams
 - new market entry points



THANKYOU!

Joe Michels, PhD, P.E., C.P.L. Solomon Bruce Consulting LLC [®] Fort Worth, Texas 76101 817.386.3032

www.solomonbruce.com

